

Message Text

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PAGE 01 STATE 042434

61

ORIGIN ARA-10

INFO OCT-01 ISO-00 COME-00 EB-05 RSC-01 /017 R

DRAFTED BY ARA/BR:JSLATTERY:GJB

APPROVED BY ARA/BR:LVPEREZ

COMM/DIBA/OIM:TJOHNSON

EB/OCA:JNESVIG

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R 041439Z MAR 74

FM SECSTATE WASHDC

TO AMCONSUL RIO DE JANEIRO

INFO AMEMBASSY BRASILIA

UNCLAS STATE 042434

E.O. 11652: N/A

TAGS: BGEN, BR

SUBJECT: BACKGROUND ON LOSS OF EMBRATEL BID

1. WASHINGTON REP OF COLLINS RADIO HAS REQUESTED ASSISTANCE IN OBTAINING BETTER BACKGROUND ON WHY COLLINS LOST BID ON 4 MILLION DOLLAR MICRO-WAVE SYSTEM IT SUBMITTED TO EMBRATEL IN LATE DECEMBER. COLLINS WAS INFORMED LAST WEEK THAT ITS BID WAS TOO HIGH, WITH NO FURTHER DETAILS. WINNER WAS GTE ITALIAN SUBSIDIARY, WHO BID IN LIRA. COLLINS, WHO BID IN DOLLARS, SUSPECTS THAT REASON FOR ITS LOSS MAY BE THAT DOLLAR WAS UNUSUALLY STRONG RELATIVE TO LIRA ON JAN. 4, 1974, DATE USED BY EMBRATEL FOR EVALUATING BID IN FOREIGN CURRENCIES. COLLINS WOULD APPRECIATE ANY FURTHER INFORMATION ON EMBRATEL'S GROUNDS FOR REFUSING ITS BID, HOPEFULLY WITHIN NEXT WEEK OR TEN DAYS, AS BACKGROUND FOR ITS PREPARATIONS FOR NEW 12 MILLION DOLLAR EMBRATEL CONTRACT BEING OFFERED. CASEY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE042434
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Document Unique ID: 00
Drafter: JSLATTERY:GJB
Enclosure: n/a
Executive Order: N/A
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Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Comment: n/a
Review Content Flags:
Review Date: 27 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 JUN 2002 by elbezefj>; APPROVED <04 DEC 2002 by elyme>
Review Markings:

Declassified/Released
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30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BACKGROUND ON LOSS OF EMBRATEL BID
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